Qral Group

About Qral

Qral Group is a boutique, start-up consultancy that serves a global clientele from Boston, New York, Chicago, and San Francisco. We offer high-end commercial strategy and analytics consulting to pharmaceutical and biotech companies. We focus on product commercialization issues, helping our clients maximize the commercial value of their assets by applying relevant expertise and data analysis across the molecule life cycle, from Proof of Concept through Loss of Exclusivity.

We also believe in building strong, long-lasting relationships with each of our clients, one by one. We believe that our relationships are with the individual and should not only survive, but grow, as our clients' careers evolve through different functions and in different organizations.

To provide the high level of service that our clients deserve, we are building a young, dynamic team who shares our passion for working on commercial issues in the pharma and biotech industries. We have curated a talented team of individuals from a variety of backgrounds in the life sciences, including management consulting, laboratories, government/regulatory, and providers.

We have room to grow and evolve as we build out our team. We strategically select individuals who will thrive in our culture and who will add their own, unique contribution to our team.

2½	YEARS IN OPERATION
32	FULL-TIME EMPLOYEES
>20	ACTIVE CLIENTS
4	SERVICE OFFICES

General Qualifications

- Intellectual curiosity: self-motivated to solve unstructured problems and find the extra "a-ha"

- Grit: demonstrated history of personal achievement

- Client presence: the ability to relate to clients, establish, and build relationships

- Passion to work in a dynamic, start-up environment

- Dedicated to the life sciences industry

Specific Qualifications

- Bachelor's degree with discipline requiring strong analytic aptitude, MBA or MD degrees would be a plus

- 3+ years of work experience in management consulting

- Ability to start full-time role within the next three months

- Analytic & database management fundamentals

- Depending on role, MS Office, Tableau, Alteryx, R, Amazon Web Services

If you are interested in joining Qral Group, please send a resume and brief explanation of why you are interested to: recruiting@qralgroup.com.